



TPEX: 6589

---

*YOUR RELIABLE  
BIOLOGICS PARTNER*

Jefferies & Fubon Virtual Taiwan Corporate Day 2022  
May. 17, 2022

Lee-Cheng (LC) Liu  
Founder, President & CEO

# DISCLAIMER



This material has been prepared by EirGenix, Inc. (“EirGenix”).

Any opinions expressed in this material are subject to change without notice as a result of using different assumptions. EirGenix is under no obligation to update or keep current the information contained herein. The information contained in this presentation is EirGenix’s confidential information.

Any disclosure, copying, distribution or any action taken or omitted to be taken in reliance on it is prohibited and may be unlawful.

Statements made in this material include forward-looking statements, which include, without limitation, statements about the issues, plans and expectations of EirGenix. Without limiting the foregoing, statements including the words “believes”, “anticipates”, “plans”, “expects” and similar expressions are also forward-looking statements. Forward-looking statements reflect, among other things, management’s plans and objectives for future operations, current views with respect to future events and future economic performances and projections of various financial items. These forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results to differ materially from those implied by such forward-looking statements.

No representation or warranty, express or implied, is or will be made in or in relation to, and no responsibility or liability is or will be accepted by the Company as to, the accuracy or completeness of this material and any liability therefore is hereby expressly disclaimed.

# COMPANY PROFILE



## EirGenix Profile and USPs

- Established on December 21, 2012
  - Completed acquisition of DCB's Biopharmaceutical Pilot Facility in March 2013
  - IPO on TPEX (Code: 6589.TWO ) on June 28<sup>th</sup>, 2019
- Back up by very strong and stable investors, i.e., the **Founder of Foxconn, Terry Guo, Government and pan-government investment funds, and Formosa Laboratories** as a strategic partner
- Dual business model : **CDMO Services** and **own-product development**
- Rapidly growing Contract Development & Manufacturing services business – break even in 2016; 2021 CDMO income reached up to \$43.4 million USD.
- Total revenue in 2021 \$61.5 million USD +58%YoY, global client revenue weight 64% vs TW Domestic 36%.

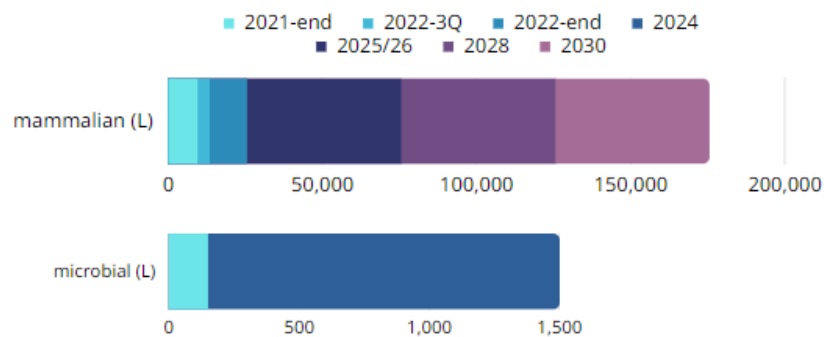


# COMPANY PROFILE



## Capacity and Expansion Schedule

- The current manufacturing capacity (Xizhi + Zhubei): mammalian cell culture capacity – 9,500 L (**25,500L by 2022-end**), microbial fermentation capacity – 150 L
  - The first large scale (2 sets of 2x2000L) commercial production line in the Zhubei facility was on stream on Jan. 23, 2019; additional 1set of 2x2000L will be installed in 3Q22
  - Expansion of Zhubei facility to the 2<sup>nd</sup> mammalian cell culture production line (3 sets of 2x2000L) is expected to be on-stream in 4Q22; **mammalian cell capacity will reach 25,500 L by 2022-end**
  - Expansion of Zhubei facility Building “B” for microbial fermentation capacity (350 + 1000 L) with 2-3 downstream purification suites; **microbial fermentation capacity to reach 1500L by 2024**
  - A 6-8 years plan to build up a 150,000 L very large-scale mammalian cell culture facility in 3 stages (50 KL by 2025/26, 100 KL by 2028, and 150 KL by 2030), **mammalian capacity to reach 175,500L**



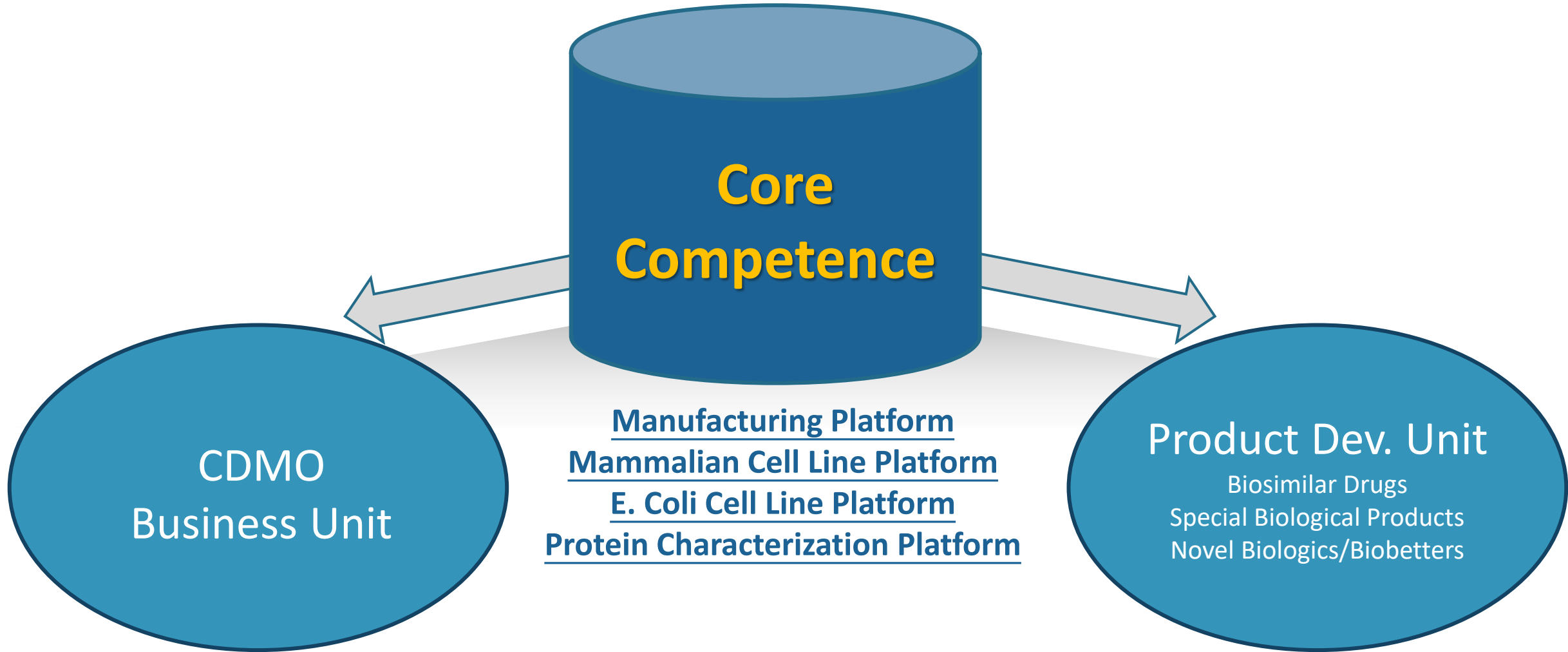


## Achievements & Milestones

- **Broad and diversified product pipeline; a unique strategy of Her2 products franchise management**
  - Signed the EG12014 global licensing (excluding Taiwan, Mainland China, Japan, S. Korea and Russia) agreement with **Sandoz AG(of the Novartis Group)** for the upfront and milestone payment of US\$ 70 millions plus the profit sharing of the future sales on April 29, 2019
  - Completed the Global Phase III Clinical Trial for Trastuzumab Biosimilar (EG12014)
  - Submitted BLA and MAA in December of 2021 (EG12014)
  - Initiate Phase 1 clinical trial for Pertuzumab Biosimilar (EG1206A) in 1Q22
- **Received multiple Best CDMO Awards**
  - 2018 Asia's Best Biologics CMO Award
  - 2019 BioProcessing Excellence in Taiwan Award
  - 2020 BioProcessing Excellence in Greater China Area Award
- **Rated 2021 Top 5% Corporate Governance Evaluation at TPEx after second year of the IPO**

***One of the Fast-Growing Biopharmaceutical Companies In Asia!***

# BUSINESS OVERVIEW





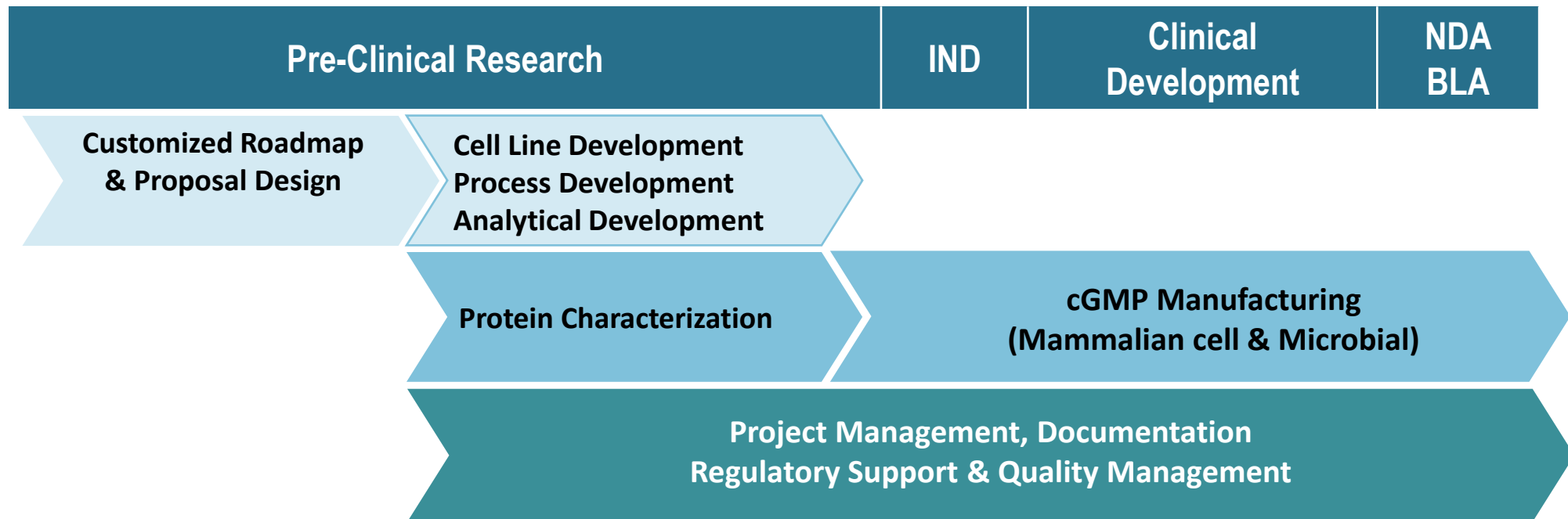
# KEY STRENGTHS



## Full-Service CDMO Services

### One-Stop Solution from DNA to NDA/BLA

EirGenix provides customized, tailor-made service packages to meet your needs



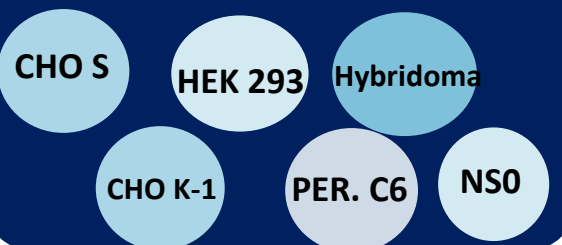
# KEY STRENGTHS



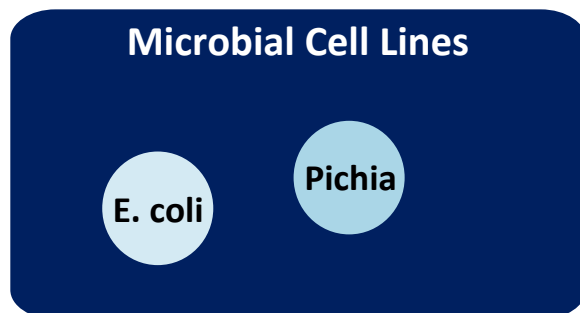
## CDMO Track Record & Experience

### Cell Line Experience

#### Mammalian Cell Lines



#### Microbial Cell Lines



### Product Experience

36 Monoclonal Antibodies  
(Novel Biologics & Biosimilars)

11 Bi-specific mAb  
Fc-fusion Proteins

22 r-Protein (3 with PEGylation)

10 Protein Vaccines

11 Plasmid DNAs

### IND Experience

IND submissions and  
materials supplied for clinical  
studies globally





# KEY STRENGTHS



65+

External audits/inspections by TFDA & clients throughout the world since 2005

## Global Compliance

### Compliance and Certification – Key Highlights

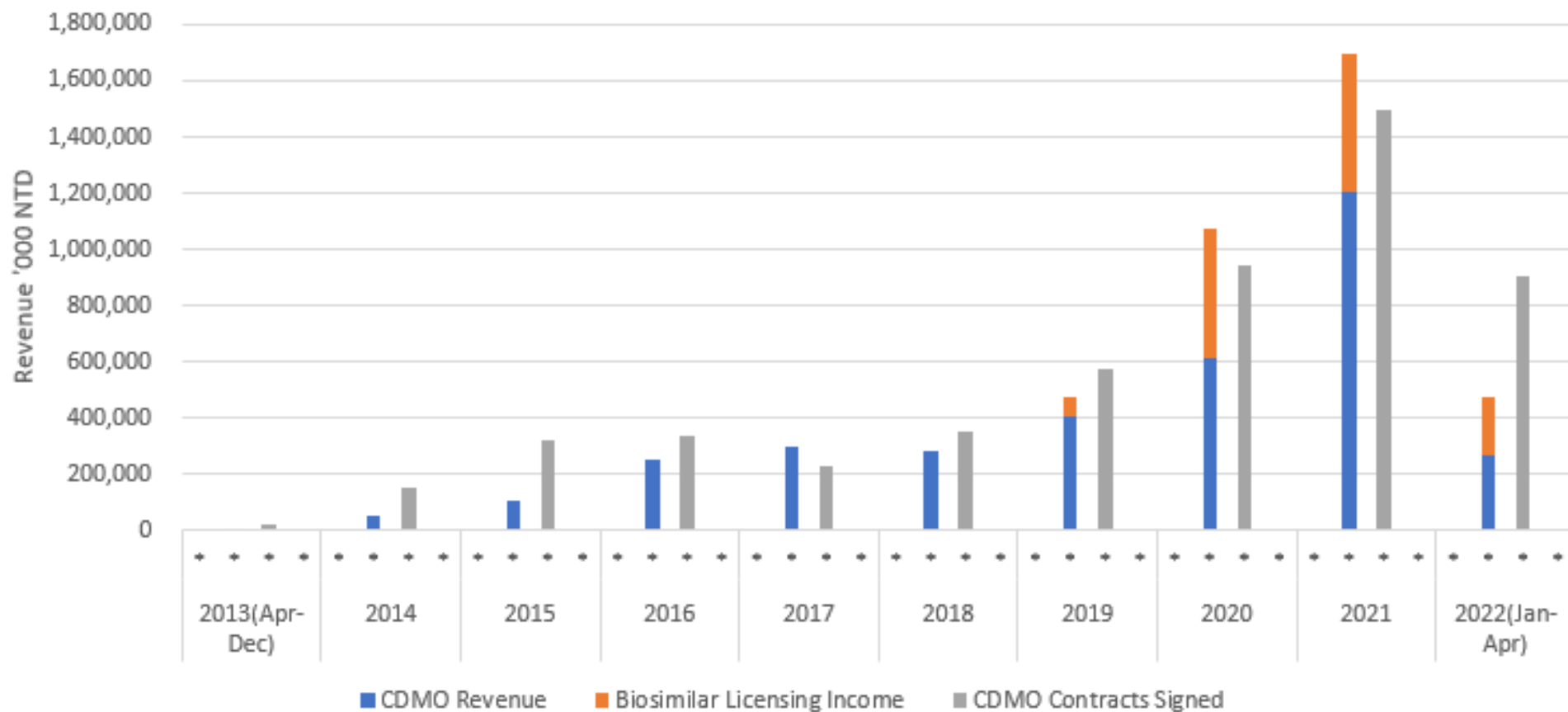
- EirGenix strongly believes in adherence to global standards and continually seeks to meet these standards year after year

YEAR	PREVIOUS CERTIFICATION OR INSPECTION
2005	<u>Mammalian Cell culture production facility</u> granted <a href="#">GMP certificate</a> by TFDA
2013	<u>Microbial production facility</u> granted <a href="#">GMP certificate</a> by TFDA
2014	<u>Mammalian cell culture and microbial production facilities</u> were certificated by TFDA as a <a href="#">PIC/S GMP facility</a>
2017	Granted <a href="#">Accreditation Certificate of Foreign Manufacturer</a> by Minister of Health, Labor and Welfare, <a href="#">Japan</a>
2020	Granted approval by <a href="#">Pharmaceuticals and Medical Devices Agency (PMDA), Japan</a>
2020	Zhubei facility passed the inspection by Taiwan FDA
2022	Expected inspection by US <a href="#">FDA</a>
2022	Expected inspection by EU <a href="#">EMA</a>

# Business Performance



EirGenix Revenue Trend Summary



# Factors Affecting Market Value of Biosimilar Companies

	Celltrion (068270.KS)	Momenta <sup>★</sup>	Coherus (CHRS.US)	Tanvex (6541.TW)	Formycon (FYB.DE)	EirGenix (6589.TWO)	Pfenex <sup>✕</sup>	Samsung Biologics (207940.KS)
Ongoing/Completed Phase III Clinical Results (under review)	√ (4+1)	√ (0+1)	√ (1+2)	√ (0+1)	√ (0+1)	√ (0+1)	√ (1)	√ (5+1)
Joint Development or Regional Authorized Partners	√	√	√		√	√		√
Products Under Phase III Clinical Development	√	√	√	√	√		√	√
Internal Manufacturing Capacity	√			√		√		√
Matched Items	4	3	3	3	3	3	2	4
Total Market Capital (US\$ Million)	15,376	NA	615	645	986	813	NA	43,580

★ Momenta was acquired by Johnson & Johnson.

✕ Pfenex was acquired by Ligand.

\*Based on market data on 2022/05/13

# PRODUCT PIPELINE OUTLOOK



Project Name	Drug Class	Indication	Target	PROGRESS					Partner
				Pre-Clinical	Phase I	Phase II/III	MAA/BLA		
<b>EG12014 / EGI014</b> Trastuzumab Biosimilar	Monoclonal Antibody	Cancer	HER2						<b>PARTNERED WITH</b> <b>SANDOZ</b> A Novartis Division
<b>EG1206A</b> Pertuzumab Biosimilar	Monoclonal Antibody	Cancer	HER2						<b>CURRENTLY CONFIDENTIAL</b>
<b>EG13074</b> TRZ (SC formulation)	Monoclonal Antibody	Cancer	HER2						<b>CURRENTLY CONFIDENTIAL</b>
<b>EG12043 (TSY0110)</b> Antibody Drug Conjugate	Antibody Drug Conjugate	Cancer	HER2						<b>PARTNERED WITH</b> <b>FORMOSA</b> LABORATORIES, INC.
<b>EG13084</b> TRZ+PTZ (SC formulation)	Monoclonal Antibody	Cancer	HER2						
<b>EG74032</b> CRM197 Carrier Protein	Carrier Protein for Vaccine Conjugates	N/A	Infectious /cancer						
<b>EG62054</b> Biosimilar	Fusion Protein	Ophthalmology / Cancer	VEGF						

# Her 2 Family Products



- Using the combination of trastuzumab + pertuzumab to treat Her 2 positive metastatic breast cancer (MBC) is a standard procedure, and it also becomes a trend to use the combination therapy for treating early breast cancer (EBC)
- The global market size of Her 2 positive breast cancer is around \$13 billions USD
- To develop EG's own pertuzumab (EG1206A) and be the top 2 to launch the product would have the complimentary effect to enhance the market penetration of EG's trastuzumab (EG12014)
- EG has developed the proprietary high concentration SC formulations for trastuzumab. High concentration SC formulation of EG12014 + EG1206A is being developed. The successful development of high concentration SC formulation will further enhance EG's Her 2 family products penetration in the market, and it will help EG dominate the Her 2 biosimilar market

# Looking Forward



EirGenix is looking forward to

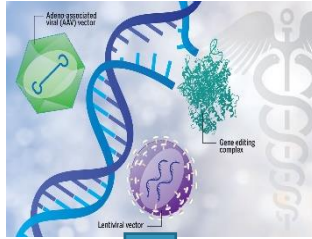
- Further increase the global presence and expand the marketing strength of its CDMO business to maintain a healthy growth rate
- Further expand its pipeline to cover immuno-oncology biosimilars by either in-licensing or form a development alliance and plan to launch 6-8 biosimilar products in the market by 2030



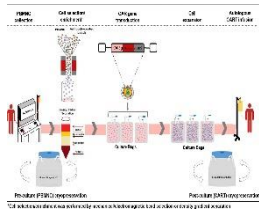
# Looking Forward



## Cell & Gene Therapy CDMO



### Allogenic cell processing system



### Autologus cell processing system



### Gene delivery system manufacturing



## Biologic characterization & testing (CRO)



### Special cell based testing



### Viral safety testing

## Biopharmaceutical CDMO



### Protein & antibody engineering (CRO)



### Biologic drug substance process development & manufacturing



### Drug product delivery devices



### Aseptic filling & Lyophilization Alliance with Formosa Lab. & M&A

1. Xizhi facility improvement: 1x200/1000L (SUB) adding 1x200L (SUB) and removing 500 L SS (to resume production in late May 2022)
2. Zhubei expansion :
  - a) Total mammalian cell production lines (3F & 5F) to reach 25,550 (by 2022-end)
  - b) Building "B": 350/1000 L fermenter; 2 x DSP suites (by 2024)
3. Very Large Scale fully automated hybrid production plant : 150,000 L constructed in 3 stages to reach the scale of 50 KL in 2025, 100KL in 2028 and 150 KL in 2030
4. Total capacity: mammalian cell culture – 176,000 L; microbial fermentation – 1500 L
5. Regional small-mid CDMO target for investment or M&A

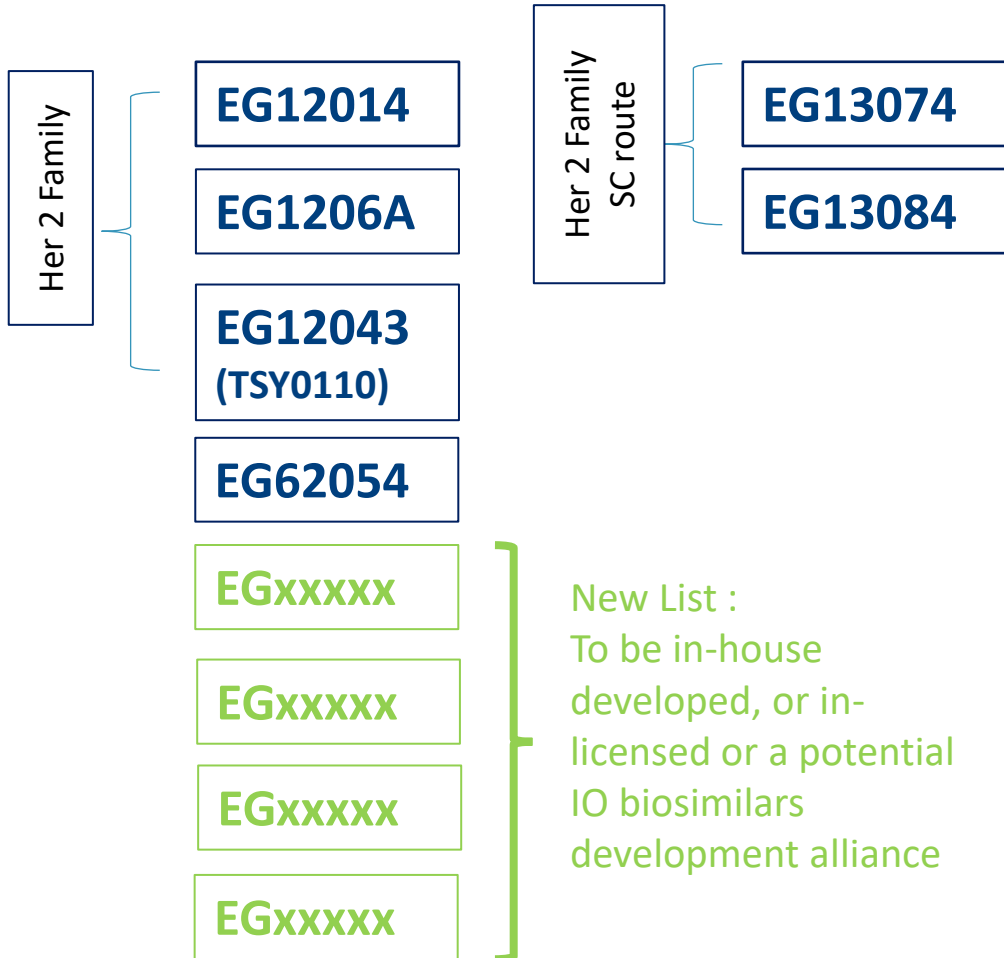


## Biosimilars

## New Formulations & Drug Delivery for Biosimilars

## Specialty Biologics

## Me-too/Novel (NCE)



EG74032

CRM 197

EG74091

HRV3C

BDC-1001

\* Immune Stimulating Antibody Conjugate (ISAC) - collaboration

# IO Biosimilars Potential



- The global market size of Immuno-Oncology products in 2021 is around \$63 billions USD, and is expected to reach \$93 billions USD at a CAGR of 10% in 2025
- It is believed that the growth rate has been hammered due to the treatment cost with IO drugs. Successfully early launch IO biosimilar products would immediately increase the volume of use though the price competition
- Potential development alliance would share the high development cost and the risks

Q & A

*The health of the humankind  
and Client's Success is Our  
Priority*





# SUPPLEMENTARY MATERIAL – EXECUTIVE TEAM



**Lee-Cheng (LC) Liu, Dr.Eng.Sci.** | President & CEO

*Ex-President & COO of **AnGes** with 30 years of leadership experience in Pharma, Biotech and specialty chemical industries. He holds a Doctor of Engineering & Science from **Columbia University**.*

**Thomas Schulze, Ph.D.** | Managing Director of EirGenix Europe GmbH

*Ex-CEO of **Formycon** and **Avontec** with more than 25 years of leadership experience in Pharma (Bayer AG) and Biotech. He holds a Ph.D. from **Free University Berlin** (Max-Planck Institute).*

**Chih-Jung (CJ) Chang, Ph.D.** | Sr. Vice President, Chief Operating Officer (COO)

*Ex-Director of PM for Oncology at **TTY** with 20 years experience in pharmaceutical industry. He holds a Ph.D. from **National Taiwan University**.*

**Hsiu-Chuan (Cathy) Yang, M.S.** | Vice President, Chief Financial Officer (CFO)

*Ex-GM of **JV company of Fresenius**, oversaw ops of 100+ kidney dialysis centers. She holds a MS in Accounting from **Uni. of New Haven (CT)** with 20 years exp. in FMCG and medical industries.*

**Ren-You Forng, Ph.D.** | Executive Director, Quality System

*Former Scientific Director at **Amgen**, Quality Control and Corporate Microbiologist at AstraZeneca. Has over 30 years of exp. in biopharma facility ops and quality systems. He holds a Ph.D. from **Georgia State University***



# SUPPLEMENTARY MATERIAL – EXECUTIVE TEAM



**Shang-Chung (SC) Ju, Ph.D.**

| Executive Director, Chief Manufacturing Officer

*Ex-Head of Production at **DCB BPPF** with 25 years experience of research and production of biologics. He holds a Ph.D. from **National Taiwan University**.*

**Ae-Ning (Irene) Lin, Ph.D.**

| Executive Director, Analytical Sciences & Quality Control

*Ex-head of Purification and Protein Characterizations at **DCB BPPF** with 25 years of experience of biologic product R & D. She holds a Ph.D. from **University of Maryland**.*



**Barbara Grohmann-Izay, M.D.**

| Executive Director, Clinical Development & Operations

*Studied medicine, psychology and biostatistics in **University of Vienna**, Austria, with a postgraduate program in clinical research. She has accumulated over 18 years of experience in industrial drug development and academic research.*

**Hark Chen, M.S.**

| Executive Director, Manufacturing & Technical Operations

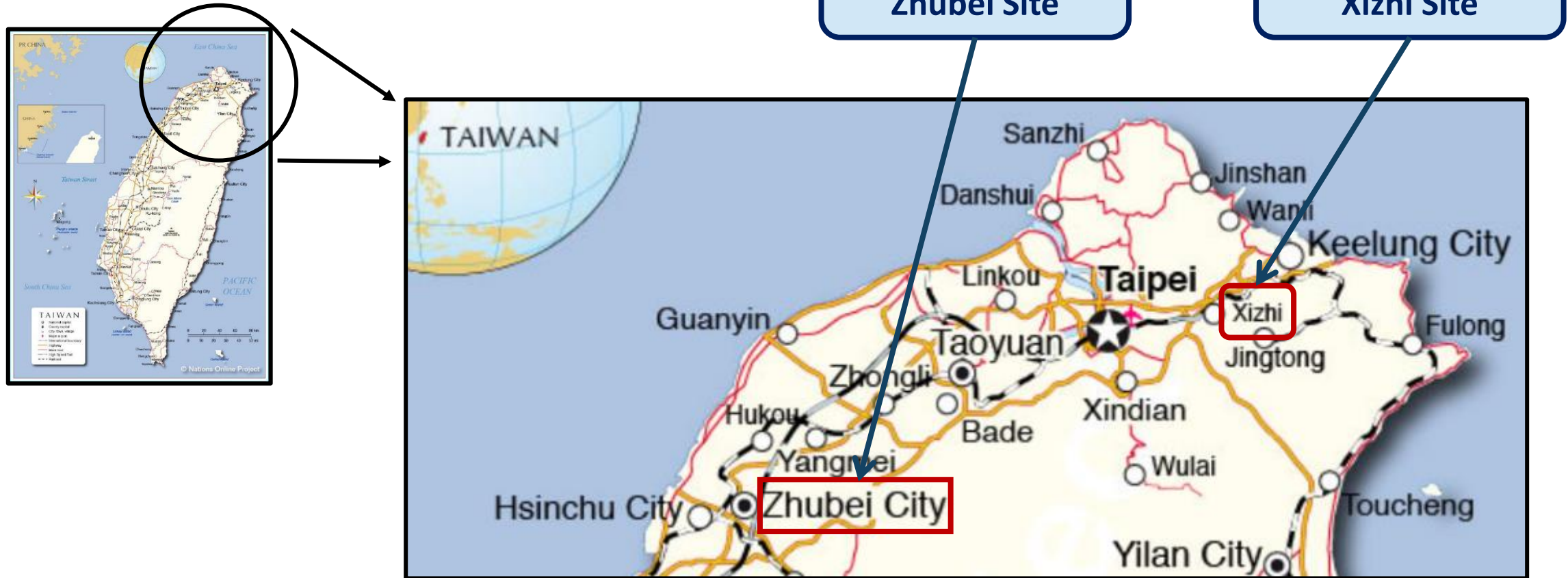
*Co-founder of Mycenax Biotech Inc. and in charge of process development and manufacturing operations from 2001 to 2019. She has more than 20 years experience. She holds a MS of Chemical Engineering from National Taiwan Science & Technology University*





# SUPPLEMENTARY MATERIAL – FACILITY LOCATION

## Locations of EirGenix Facilities



# SUPPLEMENTARY MATERIAL – FACILITY LOCATION

## (1) XiZhi Facility

**ESTABLISHED:** 1984

**ADDRESS:** No. 101, Lane 169, KangNing Road,  
XiZhi District, New Taipei City

**FACILITIES:**

- 6F: Microbial Process Development Lab
- 5F: Microbial PIC/S GMP Plant
- 4F: Analytical Lab / Cell Line Development Lab
- 3F: QC Lab / Process Development Lab
- 2F: Cell Banking Area / PIC/S GMP Warehouse
- 1F: Cell Culture PIC/S GMP Plant / PIC/S GMP Warehouse
- B1: Support Areas / Utilities



XiZhi

# SUPPLEMENTARY MATERIAL – FACILITY DETAIL

## (2) ZhuBei Facility

**ESTABLISHED:** 2019 (Stage 1)  
**ADDRESS:** No. 168, Sec. 1, ShengYi Rd.,  
ZhuBei City, Taoyuan County

**FACILITIES:** 8 Floors + Lower Floor (Stage 1, completed 2019)

- Offices
- Mammalian PIC/S GMP Mfg.
- Process Dev. Labs, Quality Control Labs
- PIC/S GMP Warehousing





# SUPPLEMENTARY MATERIAL – FACILITY DETAIL

## (2) ZhuBei Facility

### Capacity for Mammalian Cell

#### ► Stage 1 (2016-2019)

- Line 1: (50/200/2x1,000L SUB) 2 sets of 2x2,000L; QC Lab.
- Max. capacity ~ 42 Lots/yr

#### ► Stage 2 (2020-2022)

- Expand Line 1: Adding one more set of 2x2,000L; PS Lab.
- Build up the 2<sup>nd</sup> production line (5<sup>th</sup> fl): 3 sets of 2x2,000L
- Max. capacity ~ 120 Lots/yr

#### ► Stage 3 (2022-2024)

- Build up the Building B with 1x350L, and 1x1000 L fermenters, one harvest zone and 2 downstream purification suites

#### One Microbial Cell Culture Production Line

- 350 + 1,000L USP fermenters & 2-3 suites of DSP

#### Two Mammalian Cell Culture Production Lines

- Each production line: USP with max. 3 sets of 2x2,000L & One DSP facility
- One DSP can handle up to 16 Kg Mab/lot, use SU design can run up to 60 lots/year. With 3 sets of 2x2,000L SUBs in USP, the maximum production capacity up to 500 Kg Mab /Year



# SUPPLEMENTARY MATERIAL – FACILITY DETAIL

## Zhubei Facility – Mammalian Cell Culture Production Lines



[CLICK HERE](http://www.eirgenix.com/en/about/index.aspx?num=17)  
360-Degree  
Virtual Tour






<http://www.eirgenix.com/en/about/index.aspx?num=17>

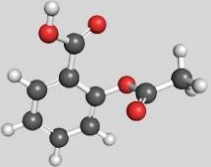
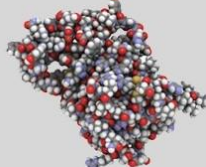
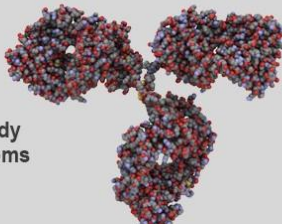





# SUPPLEMENTARY MATERIAL – BIOSIMILAR VS GENERIC

## ➤ Biosimilars – 生物相似藥 vs Generics -- 學名藥

- The regulatory pathway is different
- Higher technical barriers and higher development cost (>\$100 million USD vs a few million USD) for biosimilar development
- Need to demonstrate **no clinically meaningful differences** between the biological product and the reference product through the clinical trials
- Market penetration is relatively slower and price drop is less than generics

	Generic	Biologic	Biosimilar
 Development cost (USD)	2-3 million	800 million	100-300 million
 Time to market (years)	2-3	8-10	7-8
 Clinical studies	Bioequivalence studies in healthy volunteers	Phase I-III studies efficacy and safety	Pharmacokinetic comparison studies in Phase III
 Patients	20-50	800-1000	~100-500
 Post-authorization activities	Pharmacovigilance	Phase IV, risk management plan including pharmacovigilance	Phase IV, risk management plan including pharmacovigilance

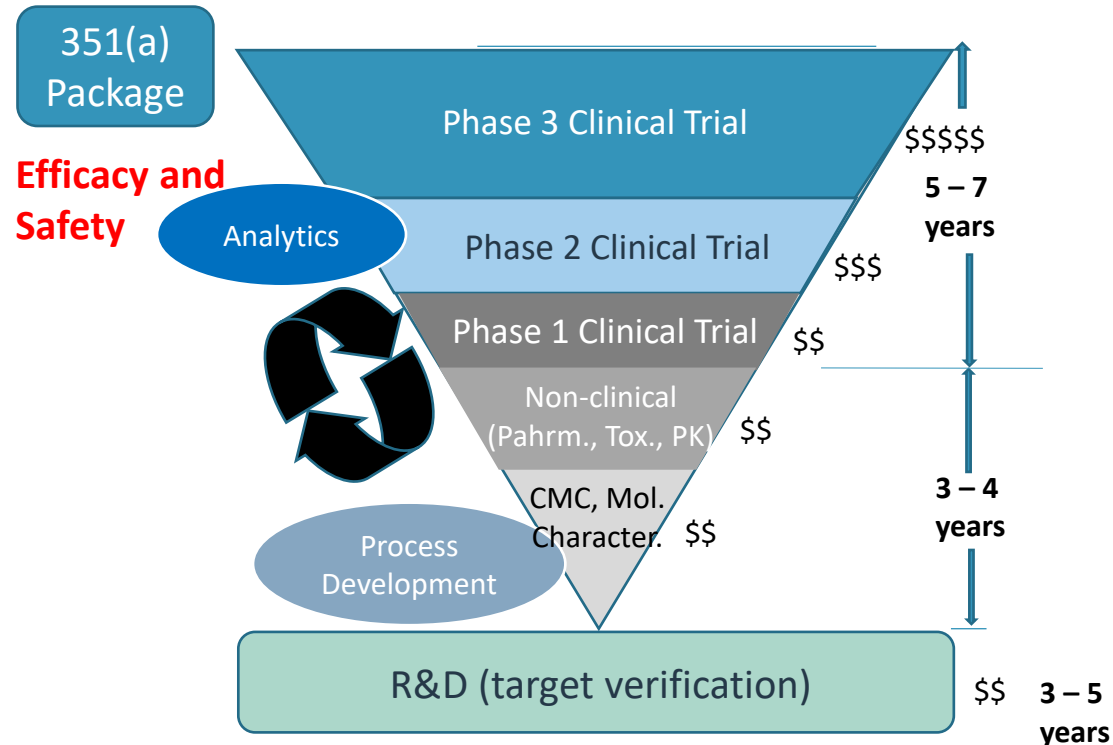
	Small Molecule Drug	Large Molecule Drug	Large Biologic
Size	Aspirin 21 atoms 	hGH ~ 3000 atoms 	 IgG Antibody ~ 25,000 atoms
Complexity	Bike ~ 20 lbs 	Car ~ 3000 lbs 	 Business Jet ~ 30,000 lbs (without fuel)



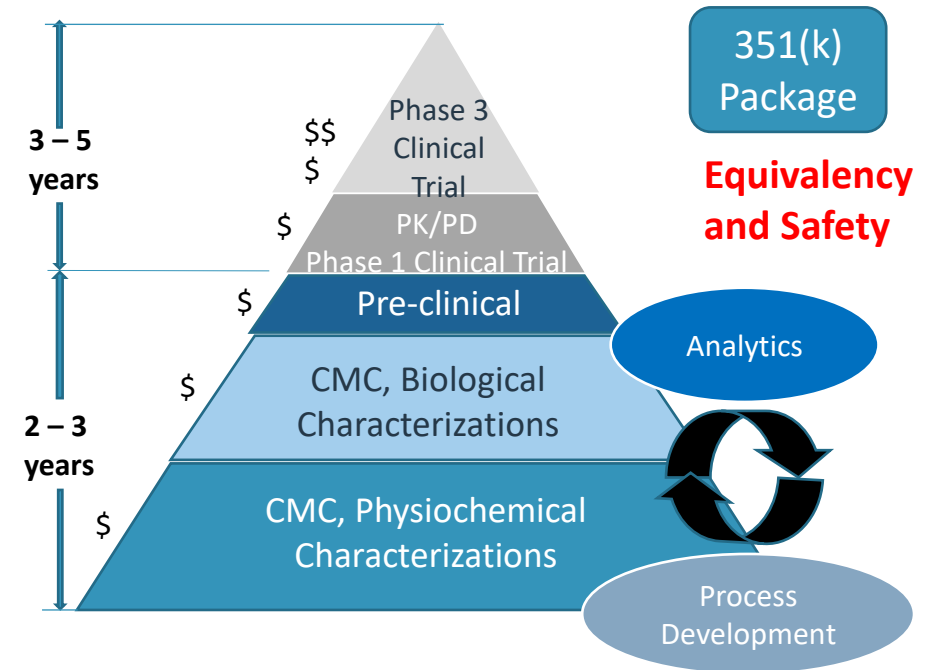
# SUPPLEMENTARY MATERIAL – BIOSIMILAR VS GENERIC

## Development pathways for novel biologics v.s. biosimilar

### Novel biologics development pathway



### Biosimilar development pathway



- Development of novel biologics requires much higher resources for conducting non-clinical studies and a series of clinical trials
- Development of biosimilar requires much higher resources to make a compound to be highly similar based on the physiochemical and biological product profiles (reverse engineering capability)